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August 8, 2025

For Immediate Release

Company	E-Guardian Inc.
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Notice of Q&A Release Regarding Financial Results for the Third Quarter of the Fiscal Year Ending September 2025

We are pleased to disclose your main questions and our answers regarding the financial results for the third quarter of the fiscal year ending September 2025, which we announced on August 1, 2025, in the attached materials.

This disclosure is voluntarily implemented by us with the aim of further deepening the understanding of market participants. We have made additions and amendments to some of the questions that you have received to make them easier to understand.

We sincerely hope that this report will help deepen understanding of us among all our stakeholders, including shareholders and investors.

End

E-Guardian Inc. Q&A**Date of disclosure: August 8, 2025**

No.	Classification	Q&A
1	Overall	Q. In the first half of the fiscal year under review, although operating income remained higher than in the same period of the previous fiscal year, we would like to know the background of the decline in operating income compared with the same period of the previous fiscal year as a 3Q.
		A. In this 3Q, the pace of decline in sales by large customers exceeded expectations and labor costs were not adjusted.
		Profitability temporarily deteriorated due to upfront investment in personnel to expand large-scale projects, resulting in a decline in profit.
		As the company continues to work to control costs and develop AI, and the number of new projects is currently increasing
		We expect profitability to improve as sales expand in the future.
2	Overall	Q.Are there possibilities for BPO to be replaced by AI?
		A. We believe that it is unlikely that all processes of operations will be replaced by AI
		because there are many areas that require visual verification in the monitoring of postings and identity verification.
		Rather, by reducing man-hours and reducing costs through aggressive AI utilization, we will become more price-competitive in our services.
3	Social Support	At the same time,We believe that increasing the accuracy and speed of operations will lead to an improvement in the quality of services.
		Q. The sales of new customers increased, but are the sales of existing customers increasing?
		A. In social support, both sales to new customers and sales to existing customers increased compared to the previous 3Q.
		We believe that the reinforcement of our sales organization, which we have been working on for some time, has led to results.
4	Game Support	Q. In the first half results briefing material, the Company had stated that it would focus on expanding game support,
		but we would like to know the background to the decline in sales in Q3 this time.
		A. In this 3Q, sales decreased due to a greater-than-expected decline in overseas gaming sales caused by a decline in the number of inquiries.
		On the other hand, in domestic games, customer support operations are growing, and sales in domestic games are increasing year on year.
5	Cyber Security	As a consequence, the amount of decrease in sales and the rate of decrease in sales decreased compared with 3Q of the previous fiscal year (cumulative) and the previous fiscal year (cumulative).
		Q. Until the previous fiscal year, sales had been growing strongly,
		but I would like to know the background behind the slowdown in sales growth from the beginning of the fiscal year under review.
		A. Our vulnerability diagnosis is characterized by high-precision diagnostics by skilled engineers, but in the market, simple and inexpensive tool diagnostics are spreading.
6	Cyber Security	We responded to these changes in the market by developing new services, but sales growth slowed due to the fact that we have yet to penetrate the market.
		Q. What are your thoughts on future growth in the cybersecurity field?
		A. As a measure to respond to market changes, we will develop and launch "simple diagnosis by engineers" that achieves both reasonably priced and highly accurate diagnosis.
		We will expand our service lineup, including security training and E-learning contents, to acquire new customers.
		As a result of the above measures, sales to new customers have increased recently.

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7	IR	Q. Progress toward full-year forecasts is not favorable, but is there a possibility of a dividend decrease? Will shareholder benefits continue?
		A. Currently, we do not intend to reduce dividends or abolish shareholder benefits.
8	IR	Q. Please disclose the medium-term management plan.
		A. Thank you for your feedback.
		We are currently considering formulating a medium-term management plan to help investors deepen their understanding of our future vision.